

Livingston

March 2013 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Final List Price	Sales Price	SP:FLP	Actual DOM	Original List Price	SP:OLP	Total Assessment	SP:AV
1	26 Mt Pleasant Parkway	SplitLev	3	2	30	\$325,000	\$335,000	103.08%	30	\$325,000	103.08%	\$368,900	0.91
2	222 E Northfield Road	Colonial	4	3	168	\$375,000	\$378,000	100.80%	168	\$399,000	94.74%	\$395,800	0.96
3	9 Hampton Terrace	SplitLev	3	2	49	\$469,900	\$445,000	94.70%	233	\$519,000	85.74%	\$476,400	0.93
4	16 Rale Terrace	SplitLev	4	2	18	\$495,000	\$486,000	98.18%	18	\$495,000	98.18%	\$521,700	0.93
5	9 Bennington Road	Colonial	4	1	18	\$499,000	\$501,000	100.40%	18	\$499,000	100.40%	\$435,800	1.15
6	1 Trombley Drive	Bi-Level	4	2	155	\$509,000	\$482,000	94.70%	155	\$525,000	91.81%	\$484,400	1.00
7	111 Turlington Court	TwnIntUn	3	2	59	\$529,000	\$512,000	96.79%	59	\$529,000	96.79%	\$479,800	1.07
8	14 Filmore Avenue	CapeCod	4	2	7	\$535,000	\$535,000	100.00%	7	\$535,000	100.00%	\$473,600	1.13
9	14 Scotland Drive	Colonial	4	2	17	\$585,000	\$560,000	95.73%	17	\$585,000	95.73%	\$555,600	1.01
10	11 Kathay Drive	SplitLev	4	2	19	\$589,000	\$585,000	99.32%	283	\$649,000	90.14%	\$545,700	1.07
11	1209 Town Center Way	OneFloor	2	2	142	\$599,000	\$540,000	90.15%	486	\$699,000	77.25%	\$632,100	0.85
12	1309 Town Center Way	OneFloor	2	2	13	\$599,000	\$540,000	90.15%	197	\$799,000	67.58%	\$632,100	0.85
13	32 Chestnut Street	SplitLev	5	3	22	\$699,000	\$685,000	98.00%	22	\$699,000	98.00%	\$780,700	0.88
14	17 Trinity Drive	SplitLev	4	3	44	\$699,000	\$690,000	98.71%	44	\$699,000	98.71%	\$582,400	1.18
15	33 Stonewall Drive	SplitLev	4	2	28	\$775,000	\$750,000	96.77%	28	\$775,000	96.77%	\$685,700	1.09
16	24 Cedar Gate Drive	TwnEndUn	3	3	172	\$819,900	\$802,000	97.82%	172	\$819,900	97.82%		
17	17 Blackstone Drive	SplitLev	4	3	68	\$849,000	\$825,000	97.17%	68	\$849,000	97.17%	\$849,800	0.97
18	2 Springbrook Place	Colonial	5	4	102	\$1,050,000	\$1,050,000	100.00%	663	\$1,300,000	80.77%		
19	55 Burnett Hill Road	RanchExp	5	5	395	\$1,150,000	\$725,000	63.04%	669	\$2,495,000	29.06%	\$1,444,900	0.50
20	57 Chestnut Street	Contemp	5	5	395	\$1,750,000	\$1,675,000	95.71%	859	\$2,999,999	55.83%	\$1,952,600	0.86
21	23 Trafalgar Drive	Custom	6	5	1	\$2,320,000	\$2,320,000	100.00%	1	\$2,320,000	100.00%	\$1,767,600	1.31
AVERAGE					92	\$772,419	\$734,333	95.77%	200	\$929,281	88.36%		0.98

CURRENT **"ACTIVE"** LISTINGS IN LIVINGSTON

Number of Units: 127

Average List Price: \$841,831

Average List Price to Assessed Value Ratio: 1.06

Average Days on Market: 68

CURRENT **"UNDER CONTRACT"** LISTINGS IN LIVINGSTON

Number of Units: 83

Average List Price: \$746,041

Average List Price to Assessed Value Ratio: 1.00

Average Days on Market: 66

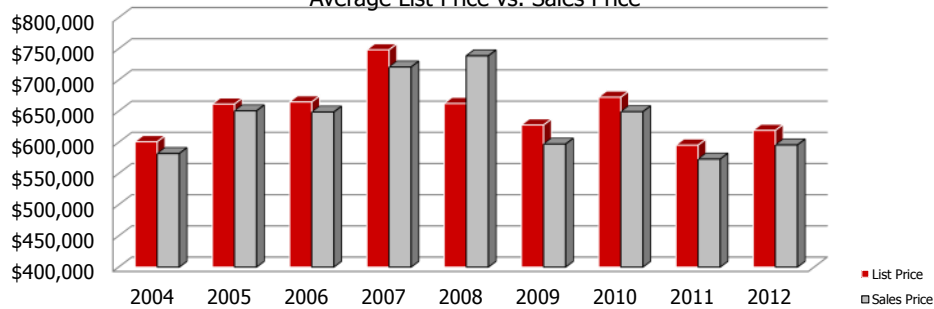
Livingston 2013 Year to Date Market Trends

March 2012 YTD
AVG YTD Sales Price: \$541,922
DOM: 81
#Units YTD:40
SP:AV 0.95

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	65	103	92										88
Final List Price	\$526,053	\$683,875	\$772,419										\$674,108
Sales Price	\$497,401	\$672,668	\$734,333										\$647,013
Sales Price as a % of FLP	95.67%	97.94%	95.77%										96.41%
Actual DOM	117	130	200										154
Original List Price	\$561,380	\$710,869	\$929,281										\$755,952
Sales Price as a % of OLP	92.09%	94.08%	88.36%										91.20%
Sales Price to Assessed Value	0.90	0.97	0.98										0.96
# Units Sold	15	16	21										52

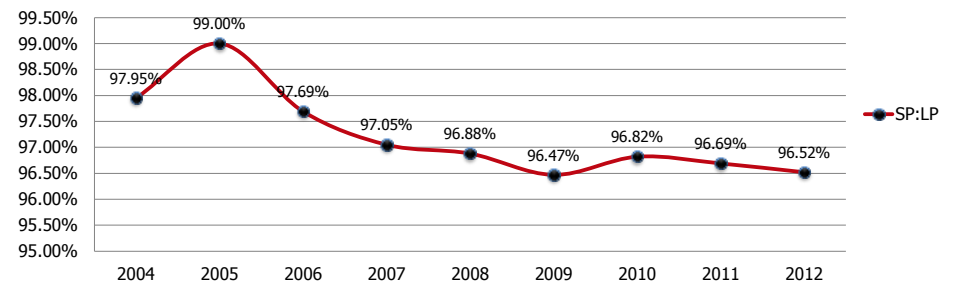
Livingston 2004-2012

Average List Price vs. Sales Price



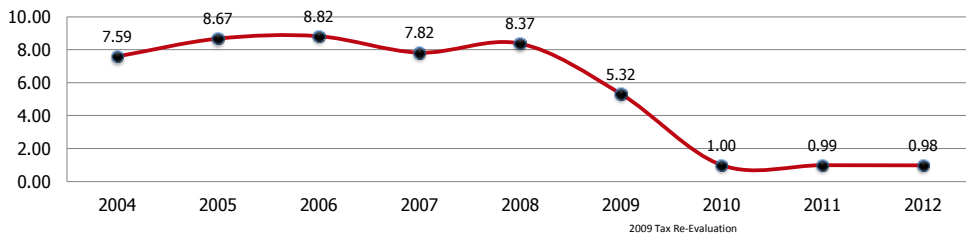
Livingston 2004-2012

2004-2012 Sales Price to List Price Ratios

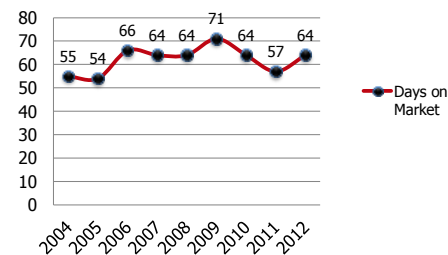


	2004	2005	2006	2007	2008	2009	2010	2011	2012
LP	\$601,135	\$661,426	\$664,870	\$748,413	\$662,317	\$627,865	\$672,470	\$595,503	\$619,248
SP	\$582,177	\$650,679	\$648,695	\$720,873	\$638,797	\$597,355	\$649,233	\$573,206	\$595,914

Sales Price to Assessed Value Ratio



2004-2012 Average Days on Market



2004-2012 Number of Units Sold

