

LIVINGSTON

March 2012 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Final List Price	Sales Price	SP:FLP	Actual DOM	Original List Price	SP:OLP	Total Assessment	SP:AV
1	38 Brookside Avenue	CapeCod	2	2	70	\$299,900	\$289,000	96.37%	70	\$299,900	96.37%	\$406,800	0.71
2	1 Concord Drive	Colonial	4	1	134	\$329,000	\$295,000	89.67%	247	\$439,000	67.20%	\$388,600	0.76
3	127 Hillside Avenue	CapeCod	4	2	251	\$349,127	\$330,000	94.52%	251	\$399,127	82.68%	\$393,700	0.84
4	83 Laurel Avenue	CapeCod	3	2	64	\$389,900	\$380,000	97.46%	64	\$429,900	88.39%	\$500,500	0.76
5	52 W Cedar Street	Cape/Colo	4	2	151	\$399,000	\$386,000	96.74%	151	\$429,000	89.98%	\$355,900	1.08
6	16 Rumson Road	SplitLev	3	2	8	\$475,000	\$465,000	97.89%	8	\$475,000	97.89%	\$564,800	0.82
7	1207 Town Center Way	OneFloor	3	2	195	\$665,000	\$665,000	100.00%	259	\$1,023,900	64.95%	\$745,800	0.89
8	4 Gable Walk	TwnIntUn	3	2	360	\$699,000	\$675,000	96.57%	360	\$699,000	96.57%	\$0	
AVERAGE					154	\$450,741	\$435,625	96.15%	176	\$524,353	85.50%		0.84

CURRENT **"ACTIVE"** LISTINGS IN LIVINGSTON

AS OF APRIL 9, 2012

Number of Units: 128

Average List Price: \$930,876

Average List Price to Assessed Value Ratio: 1.09

Average Days on Market: 92

CURRENT **"UNDER CONTRACT"** LISTINGS IN LIVINGSTON

AS OF APRIL 9, 2012

Number of Units: 78

Average List Price: \$698,378

Average List Price to Assessed Value Ratio: 1.08

Average Days on Market: 64

* ACTUAL DOM includes previous expired and withdrawn dates. OLP reflects the original asking price that a house entered the market for sale.

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Not intended to solicit a property already listed.

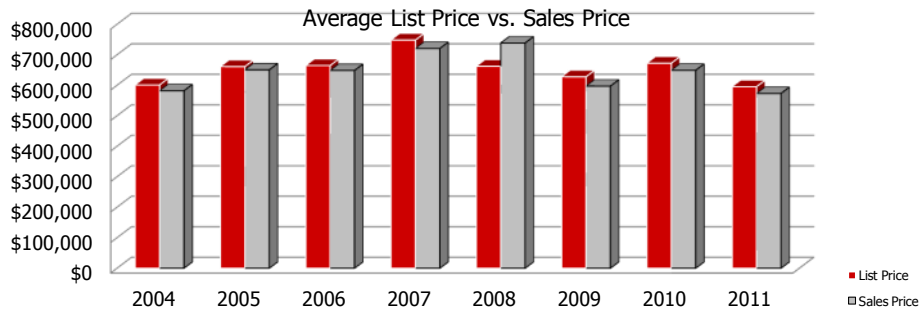
Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.

Livingston 2012 Year to Date Market Trends

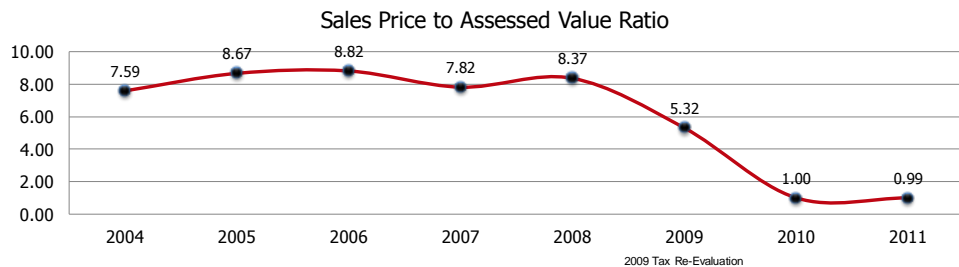
March 2011 YTD:
AVG YTD Sales Price: \$501,529
DOM: 69
#Units YTD: 35
SP:AV 0.97

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	48	75	154										81
Final List Price	\$629,364	\$573,774	\$450,741										\$568,749
Sales Price	\$593,707	\$548,520	\$435,625										\$541,922
Sales Price as a % of FLP	95.90%	94.47%	96.15%										95.29%
Actual DOM	130	105	176										127
Original List Price	\$723,721	\$600,826	\$524,353										\$627,869
Sales Price as a % of OLP	89.48%	90.31%	85.50%										89.09%
Sales Price to Assessed Value	0.94	0.91	0.84										0.95
# Units Sold	13	19	8										40

LIVINGSTON 2004 - 2011



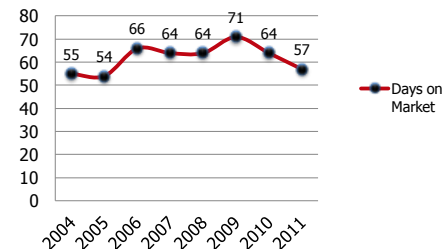
	2004	2005	2006	2007	2008	2009	2010	2011
LP	\$601,135	\$661,426	\$664,870	\$748,413	\$662,317	\$627,865	\$672,470	\$595,503
SP	\$582,177	\$650,679	\$648,695	\$720,873	\$638,797	\$597,355	\$649,233	\$573,206



LIVINGSTON 2004 - 2011



2004-2011 Average Days on Market



2004-2011 # Units Sold

