LIVINGSTON March 2012 Market Snapshot

								Actual	Original List	Total Assess-		ľ
Address	Style	Bedrms	Baths	DOM	Final List Price	Sales Price	SP:FLP	DOM	Price	SP:OLP	ment	SP:AV
38 Brookside Avenue	CapeCod	2	2 2	2 70	\$299,900	\$289,000	96.37%	70	\$299,900	96.37%	\$406,800	0.71
1 Concord Drive	Colonial		4 1	l 134	\$329,000	\$295,000	89.67%	247	\$439,000	67.20%	\$388,600	0.76
127 Hillside Avenue	CapeCod	4	4 2	2 251	\$349,127	\$330,000	94.52%	251	\$399,127	82.68%	\$393,700	0.84
83 Laurel Avenue	CapeCod	:	3 2	2 64	\$389,900	\$380,000	97.46%	64	\$429,900	88.39%	\$500,500	0.76
52 W Cedar Street	Cape/Colo	4	4 2	2 151	\$399,000	\$386,000	96.74%	151	\$429,000	89.98%	\$355,900	1.08
16 Rumson Road	SplitLev	:	3 2	28	\$475,000	\$465,000	97.89%	8	\$475,000	97.89%	\$564,800	0.82
1207 Town Center Way	OneFloor	3	3 2	2 195	\$665,000	\$665,00 <mark>0</mark>	100.00%	259	\$1,023,900	64.95%	\$745,800	0.89
4 Gable Walk	TwnIntUn	3	3 2	2 360	\$ <mark>699,00</mark> 0	\$675,0 <mark>0</mark> 0	9 <mark>6</mark> .57%	360	\$699,000	96.57%	\$0	
AVERAGE				154	\$4 <mark>50,741</mark>	\$435, <mark>625</mark>	96.15%	17 <mark>6</mark>	\$524,353	85.50%		0.84
	38 Brookside Avenue 1 Concord Drive 127 Hillside Avenue 83 Laurel Avenue 52 W Cedar Street 16 Rumson Road 1207 Town Center Way 4 Gable Walk	38 Brookside AvenueCapeCod1 Concord DriveColonial127 Hillside AvenueCapeCod83 Laurel AvenueCapeCod52 W Cedar StreetCape/Colo16 Rumson RoadSplitLev1207 Town Center WayOneFloor4 Gable WalkTwnIntUn	38 Brookside Avenue CapeCod 1 Concord Drive Colonial 127 Hillside Avenue CapeCod 83 Laurel Avenue CapeCod 52 W Cedar Street Cape/Colo 16 Rumson Road SplitLev 1207 Town Center Way OneFloor 4 Gable Walk TwnIntUn	38 Brookside Avenue CapeCod 2 2 1 Concord Drive Colonial 4 2 127 Hillside Avenue CapeCod 4 2 83 Laurel Avenue CapeCod 3 2 52 W Cedar Street Cape/Colo 4 2 16 Rumson Road SplitLev 3 2 1207 Town Center Way OneFloor 3 2 4 Gable Walk TwnIntUn 3 2	38 Brookside AvenueCapeCod22701 Concord DriveColonial41134127 Hillside AvenueCapeCod4225183 Laurel AvenueCapeCod326452 W Cedar StreetCape/Colo4215116 Rumson RoadSplitLev3281207 Town Center WayOneFloor321954 Gable WalkTwnIntUn32360	As Brookside AvenueCapeCod2270\$299,9001 Concord DriveColonial41134\$329,000127 Hillside AvenueCapeCod42251\$349,12783 Laurel AvenueCapeCod3264\$389,90052 W Cedar StreetCape/Colo42151\$399,00016 Rumson RoadSplitLev328\$475,0001207 Town Center WayOneFloor32195\$665,0004 Gable WalkTwnIntUn32360\$699,000	38 Brookside Avenue CapeCod 2 2 70 \$299,900 \$289,000 1 Concord Drive Colonial 4 1 134 \$329,000 \$295,000 127 Hillside Avenue CapeCod 4 2 251 \$349,127 \$330,000 83 Laurel Avenue CapeCod 3 2 64 \$389,900 \$380,000 52 W Cedar Street Cape/Colo 4 2 151 \$399,000 \$386,000 16 Rumson Road SplitLev 3 2 8 \$475,000 \$465,000 1207 Town Center Way OneFloor 3 2 195 \$665,000 \$665,000 4 Gable Walk TwnIntUn 3 2 360 \$699,000 \$675,000	38 Brookside Avenue CapeCod 2 2 70 \$299,900 \$289,000 96.37% 1 Concord Drive Colonial 4 1 134 \$329,000 \$295,000 89.67% 127 Hillside Avenue CapeCod 4 2 251 \$349,127 \$330,000 94.52% 83 Laurel Avenue CapeCod 3 2 64 \$389,900 \$380,000 97.46% 52 W Cedar Street Cape/Colo 4 2 151 \$399,000 \$386,000 96.74% 16 Rumson Road SplitLev 3 2 8 \$475,000 \$465,000 97.89% 1207 Town Center Way OneFloor 3 2 195 \$665,000 \$665,000 100.00% 4 Gable Walk TwnIntUn 3 2 360 \$699,000 \$675,000 96.57%	AddressStyleBedrmsBathsDOMFinal List PriceSales PriceSP:FLPDOM38 Brookside AvenueCapeCod2270\$299,900\$289,00096.37%701 Concord DriveColonial41134\$329,000\$295,00089.67%247127 Hillside AvenueCapeCod42251\$349,127\$330,00094.52%25183 Laurel AvenueCapeCod3264\$389,900\$386,00097.46%6452 W Cedar StreetCape/Colo42151\$399,000\$386,00096.74%15116 Rumson RoadSplitLev328\$475,000\$465,00097.89%81207 Town Center WayOneFloor32360\$699,000\$675,00096.57%3604 Gable WalkTwnIntUn32360\$699,000\$675,00096.57%360	Address Style Bedrms Baths DOM Final List Price Sales Price SP:FLP DOM Price 38 Brookside Avenue CapeCod 2 2 70 \$299,900 \$289,000 96.37% 70 \$299,900 1 Concord Drive Colonial 4 1 134 \$329,000 \$295,000 89.67% 247 \$439,000 127 Hillside Avenue CapeCod 4 2 251 \$349,127 \$330,000 94.52% 251 \$399,127 83 Laurel Avenue CapeCod 3 2 64 \$389,900 \$380,000 97.46% 64 \$429,900 52 W Cedar Street Cape/Colo 4 2 151 \$399,000 \$386,000 96.74% 151 \$429,000 16 Rumson Road SplitLev 3 2 8 \$475,000 \$465,000 97.89% 8 \$475,000 1207 Town Center Way OneFloor 3 2 195 \$665,000 \$665,000 100.00% <	AddressStyleBedrmsBathsDOMFinal List PriceSales PriceSP:FLPDOMPriceSP:OLP38 Brookside AvenueCapeCod2270\$299,900\$289,00096.37%70\$299,90096.37%1 Concord DriveColonial41134\$329,000\$295,00089.67%247\$4339,00067.20%127 Hillside AvenueCapeCod42251\$349,127\$330,00094.52%251\$399,12782.68%83 Laurel AvenueCapeCod3264\$389,900\$380,00097.46%64\$429,90088.39%52 W Cedar StreetCape/Colo42151\$399,000\$386,00096.74%151\$429,00089.98%16 Rumson RoadSplitLev328\$475,000\$465,00097.89%8\$475,00097.89%1207 Town Center WayOneFloor32195\$665,000100.00%259\$1,023,90064.95%4 Gable WalkTwnIntUn32360\$699,000\$675,00096.57%360\$699,00096.57%	AddressStyleBedrmsBathsDOMFinal List PriceSales PriceSP:FLPDOMPriceSP:OLPment38 Brookside AvenueCapeCod2270\$299,900\$289,00096.37%70\$299,90096.37%\$406,8001 Concord DriveColonial41134\$329,000\$295,00089.67%247\$439,00067.20%\$388,600127 Hillside AvenueCapeCod42251\$349,127\$330,00094.52%251\$399,12782.68%\$393,70083 Laurel AvenueCapeCod3264\$389,900\$386,00097.46%64\$429,90088.39%\$500,50052 W Cedar StreetCape/Colo42151\$399,000\$386,00096.74%151\$429,00089.98%\$355,90016 Rumson RoadSplitLev328\$475,000\$465,00097.89%8\$475,00097.89%\$1,023,900\$4,95%\$745,8001207 Town Center WayOneFloor32195\$665,000\$665,000100.00%259\$1,023,900\$4,95%\$745,8004 Gable WalkTwnIntUn32360\$699,000\$675,00096.57%360\$699,00096.57%\$0

CURRENT "ACTIVE" LISTINGS IN LIVINGSTON AS OF APRIL 9, 2012

Number of Units: 128

Average List Price: \$930,876

Average List Price to Assessed Value Ratio: 1.09

Average Days on Market: 92

CURRENT "UNDER CONTRACT" LISTINGS IN LIVINGSTON AS OF APRIL9, 2012

Number of Units: 78

Average List Price: \$698,378

Average List Price to Assessed Value Ratio: 1.08

Average Days on Market: 64

* ACTUAL DOM includes previous expired and withdrawn dates. OLP reflects the original asking price that a house entered the market for sale.

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Not intended to solicit a property already listed.

Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.

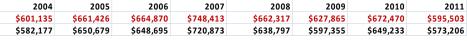
Livingston 2012 Year to Date Market Trends

March 2011 YTD: AVG YTD Sales Price: \$501,529 DOM: 69 #Units YTD: 35 SP:AV 0.97

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	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	48	75	154										81
Final List Price	\$629,364	\$573,774	\$450,741										\$568,749
Sales Price	\$593,707	\$548,520	\$435,625										\$541,922
Sales Price as a % of FLP	95.90%	94.47%	96.15%					7					95.29%
Actual DOM	130	105	176				$\Lambda \setminus B$						127
Original List Price	\$723,721	\$600,826	\$524,353										\$627,869
Sales Price as a % of OLP	89.48%	90.31%	85.50%										89.09%
Sales Price to As- sessed Value	0.94	0.91	0.84										0.95
# Units Sold	13	19	8										40

LIVINGSTON 2004-2011



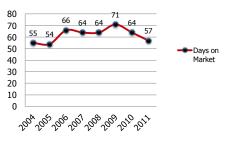




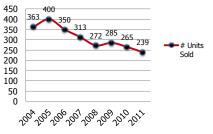
LIVINGSTON 2004-2011



2004-2011 Average Days on Market



2004-2011 # Units Sold



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