## MILLEURN




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Not intended to solicit a property already listed.

Millburn 2012 Year to Date Market Trends
September 2011 YTD:
AVG YTD Sales Price: $\mathbf{\$ 6 0 3 , 2 0 5}$ DOM: 60
\#Units YTD: 61
SP:AV 1.02

|  | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days on Market | 50 | 49 | 32 | 95 | 78 | 43 | 61 | 56 | 24 |  |  |  | 52 |
| Final List Price | \$412,000 | \$294,000 | \$560,750 | \$771,667 | \$558,225 | \$638,931 | \$552,190 | \$653,644 | \$742,857 |  |  |  | \$609,387 |
| Sales Price | \$397,450 | \$265,000 | \$564,250 | \$761,833 | \$568,500 | \$646,804 | \$540,500 | \$637,722 | \$749,286 |  |  |  | $\$ 604,505$ |
| Sales Price as a \% of FLP | 96.75\% | 90.97\% | 99.23\% | 96.75\% | 101.54\% | 100.84\% | 97.95\% | 96.89\% | 101.00\% |  |  |  | 98.56\% |
| Actual DOM | 170 | 362 | 32 | 324 | 78 | 60 | 107 | 64 | 24 |  |  |  | 99 |
| Original List Price | \$443,500 | \$319,000 | \$569,750 | \$978,333 | \$590,725 | \$680,598 | \$568,590 | \$678,322 | \$759,143 |  |  |  | \$644,474 |
| Sales Price as a \% of OLP | 90.97\% | 82.91\% | 97.30\% | 81.51\% | 95.78\% | 95.65\% | 94.95\% | 93.03\% | 99.03\% |  |  |  | 94.01\% |
| Sales Price to Assessed Value | 0.78 | 0.81 | 1.09 | 1.07 | 0.99 | 1.05 | 1.00 | 1.00 | 1.13 |  |  |  | 1.02 |
| \# Units Sold | 2 | 2 | 4 | 3 | 4 | 6 | 10 | 9 | 7 |  |  |  | 47 |

$\mathbb{M} \mathbb{I} \mathbb{L} \mathbb{B} \mathbb{R} \mathbb{N} 2004-2011$
MILIBURN2004-2011


Sales Price to Assessed Value Ratio


2004-2011 Sales Price to List Price Ratios



[^0]:    * ACTUAL DOM includes previous expired and withdrawn dates. OLP reflects the original asking price that a house entered the market for sale.

