

# MILLBURN

## June 2012 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Final List Price	Sales Price	SP:FLP	Actual DOM	Original List Price	SP:OLP	Total Assessment	SP:AV
1	56A Lakeside Drive	FirstFlr	1	1	22	\$220,588	\$215,000	97.47%	22	\$220,588	97.47%	\$253,300	0.85
2	9 Orchard Street	HalfDupl	4	3	157	\$599,000	\$602,500	100.58%	157	\$699,000	86.19%	\$0	
3	174 Myrtle Avenue	Colonial	4	3	1	\$695,000	\$689,325	99.18%	100	\$749,000	92.03%	\$663,200	1.04
4	359 Wyoming Avenue	Colonial	3	2	15	\$695,000	\$735,000	105.76%	15	\$695,000	105.76%	\$683,900	1.07
5	105 Mountainview Road	Colonial	3	2	15	\$725,000	\$740,000	102.07%	15	\$725,000	102.07%	\$642,800	1.15
6	850 Ridgewood Road	Tudor	4	3	49	\$899,000	\$899,000	100.00%	49	\$995,000	90.35%	\$780,100	1.15
<b>AVERAGE</b>					<b>43</b>	<b>\$638,931</b>	<b>\$646,804</b>	<b>100.84%</b>	<b>60</b>	<b>\$680,598</b>	<b>95.65%</b>		<b>1.05</b>

**CURRENT *"ACTIVE"* LISTINGS IN MILLBURN**  
AS OF JUNE 12, 2012

Number of Units: 20

Average List Price: \$647,795

Average List Price to Assessed Value Ratio: 1.16

Average Days on Market: 59

**CURRENT *"UNDER CONTRACT"* LISTINGS IN MILLBURN**  
AS OF JUNE 12, 2012

Number of Units: 20

Average List Price: \$638,535

Average List Price to Assessed Value Ratio: 1.05

Average Days on Market: 47

\* ACTUAL DOM includes previous expired and withdrawn dates. OLP reflects the original asking price that a house entered the market for sale.

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Not intended to solicit a property already listed.

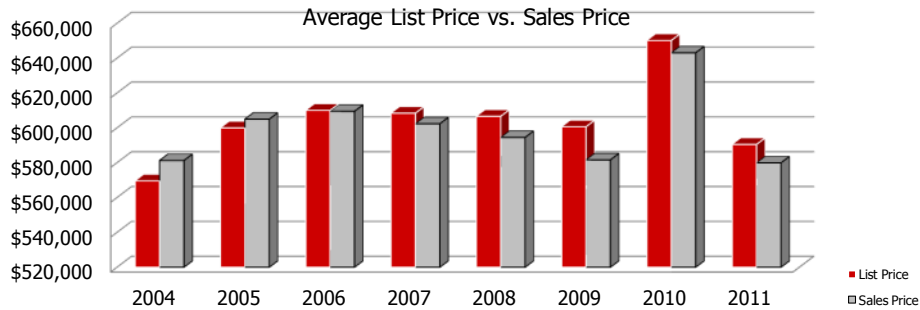
Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.

# Millburn 2012 Year to Date Market Trends

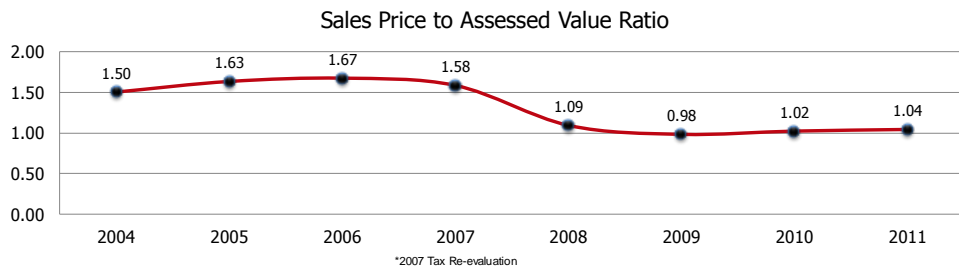
**June 2011 YTD:**  
**AVG YTD Sales Price: \$604,554**  
**DOM: 67**  
**#Units YTD: 35**  
**SP:AV 1.01**

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	50	49	32	95	78	43							56
Final List Price	\$412,000	\$294,000	\$560,750	\$771,667	\$558,225	\$638,931							\$573,166
Sales Price	\$397,450	\$265,000	\$564,250	\$761,833	\$568,500	\$646,804							\$572,487
Sales Price as a % of FLP	96.75%	90.97%	99.23%	96.75%	101.54%	100.84%							98.75%
Actual DOM	170	362	32	324	78	60							135
Original List Price	\$443,500	\$319,000	\$569,750	\$978,333	\$590,725	\$680,598							\$627,880
Sales Price as a % of OLP	90.97%	82.91%	97.30%	81.51%	95.78%	95.65%							92.31%
Sales Price to Assessed Value	0.78	0.81	1.09	1.07	0.99	1.05							1.00
# Units Sold	2	2	4	3	4	6							21

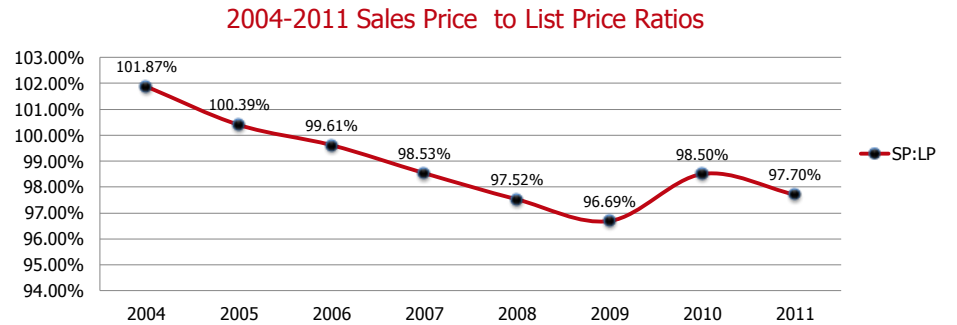
## MILLBURN 2004 - 2011



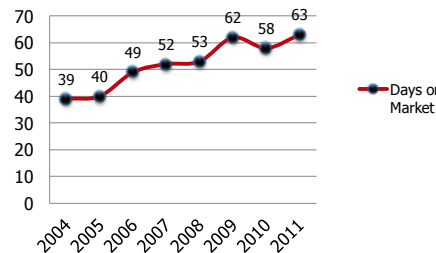
	2004	2005	2006	2007	2008	2009	2010	2011
LP	\$569,609	\$599,980	\$610,041	\$608,441	\$606,636	\$600,629	\$650,173	\$590,527
SP	\$581,274	\$604,983	\$609,523	\$602,349	\$594,510	\$581,626	\$643,078	\$579,916



## MILLBURN 2004 - 2011



### 2004-2011 Average Days on Market



### 2004-2011 # Units Sold

