Madison

May 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assess- ment	SP:AV
1	28 Brooklake Road	CapeCod	3	1.2	12	\$369,000	\$369,000	\$400,000	108.40%	\$380,500	1.05
2	11 Crestwood Drive	Ranch	2	1.1	0	\$439,900	\$439,900	\$436,700	99.27%	\$486,000	0.90
3	21 Lathrop Avenue	Coloni <mark>al</mark>	3	2.1	51	\$494,000	\$489,000	\$480,000	98.16%	\$450,000	1.07
4	43 Rosedale Avenue	Bi-Lev <mark>el</mark>	4	1.1	10	\$555,000	\$555,000	\$555,000	100.00%	\$493,400	1.12
5	73 Shadylawn Drive	CapeC <mark>od</mark>	3	2.0	14	\$539,000	\$539,000	\$557,000	103.34%	\$434,200	1.28
6	23 Valley Road	CapeC <mark>od</mark>	3	1.1	8	\$569,000	\$569,000	\$570,000	100.18%	\$499,200	1.14
7	5 Laurel Way	Ranch	3	2.0	7	\$596,000	\$ <mark>596,</mark> 000	\$ <mark>625,000</mark>	104.87%	\$621,000	1.01
8	49 Hillcrest Road	CapeC <mark>od</mark>	4	2.1	44	\$1,100,000	\$1,100,000	\$1,057,500	96.14%	\$801,000	1.32
	AVERAGE				18	\$ <mark>582,738</mark>	\$582 <mark>,113</mark>	\$585,150	101.29%		1.11

"ACTIVE" Listings in Madison

Number of Units: 55

Average List Price: \$1,266,175

Average Days on Market: 42

"UNDER CONTRACT" Listings in Madison

Number of Units: 35

Average List Price: \$947,260

Average Days on Market: 35

Madison 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	62	75	68	71	18				<u> </u>			<u> </u>	61
List Price	\$754,357	\$848,156	\$881,700	\$853,979	\$582,113								\$798,823
Sales Price	\$731,571	\$787,511	\$860,946	\$838,143	\$585,150	<u> </u>			<u> </u>		'		\$775,693
Sales Price as a % of List Price	98.19%	94.49%	97.58%	99.09%	101.29%	'		l	'		'	'	98.15%
Sales Price to Assessed Value	1.08	1.12	1.17	1.22	1.11				1				1.15
# Units Sold	7	9	10	14	8								48
Active Listings	24	32	33	45	55				<u> </u>				38
Under Contracts	18	19	27	25	35				<u> </u>				25

Flashback! YTD 2016 vs YTD 2017

	2016	2017	% Change		
Days on Market	69	61	-11.54%		
Sales Price	\$850,109	\$775,693	-8.75%		
Assessed Value to Sales Price	1.08	1.15	6.97%		



	2016	2017	% Change
# Units Sold	65	48	-26.15%
Active Listings	57	55	-3.51%
Under Contracts	55	35	-36.36%

Madison Yearly Market Trends



Madison Yearly Market Trends





